

O u r C u s t o m e r s

Our customers encompass a diverse group of local and overseas businesses, contractors, farmers, government agencies, regional communities and the broader public.

The Commission produced and sold 1.5 million tonnes of timber to its customers during the year. It also established and managed plantations for a range of investors.

The plantation industry is now the Commission's largest customer and includes the Wespine sawmill, Wesfi Limited's particleboard and medium density fibreboard plants and Pinetec's sawmill. Output from this industry now provides the bulk of Western Australia's construction timber and panels for cabinet work.



Stacking medium density fibreboard at Wesfi Limited's Welshpool plant.

Following the restructuring of the native timber industry, the Commission supplies about fifteen small to medium-sized sawmills and a number of craftwood-scale customers with sawlogs, which are now used predominantly for furniture timber. Mills supply a valuable local industry of indoor and outdoor furniture manufacturers with a focus on production for interstate and overseas export.

Low grade, or residue timbers, supply local industries with domestic and industrial firewood (charcoal), and overseas buyers with logs and woodchips for pulp and paper making. The Commission continually seeks local markets for these resources in preference to export markets.

WA sandalwood is sold to a combination of local and overseas buyers - the largest buyer being Mount Romance Australia, which produces oil at its facilities near Albany.

O u r L i n k s w i t h G o v e r n m e n t

The Commission works in close partnership with a number of government agencies:

- Conservation Commission;
- Department of Conservation and Land Management;
- Department of Environment (Water and Rivers Commission);
- Water Corporation;
- Department of Industry and Resources;
- Austrade; and
- WA Government Trade Office